

# HISTORY OF Investment Management

For over thirty years, we have been providing exceptional investment management services to families, trusts, foundations and businesses to help them protect and grow their financial assets.

## 1978

**Rick becomes Director of Research.** Following Tony Hepburn's appointment to President of Odlum Brown, Rick becomes Director of Research, a position he would hold until 1986.

## 1968

**Peter Robson joins Odlum Brown Limited** after having started his career at Royal Trust in 1962. Odlum Brown's offices at the time were in the old Bank of Nova Scotia building on Hastings Street.



## 1986

**R & S Investment Management is born.** Peter and Rick join forces and form a partnership on a handshake. The duo begins working as a team to manage money for retail clients.



## 1994

**Ryan French joins R & S Investment Management.**



## 2007

**Catherine Woods joins R & S Investment Management.**

## 2010

**Retirement Milestone.** After 48 years in the investment industry, Peter Robson retires.

## 1977

**Rick Sales jumps on board.** Following roles as an Equity Analyst at a major chartered Canadian bank in downtown Toronto (1969) and Pemberton Securities in Vancouver (1971), Rick joins Odlum Brown's research department working alongside Tony Hepburn.



## 1987

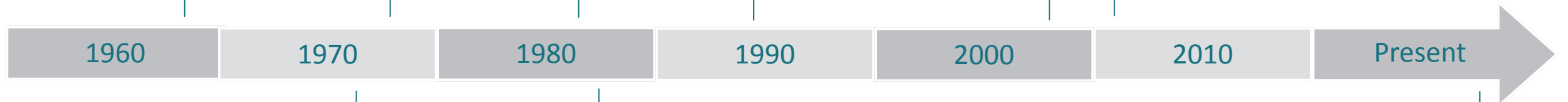
**Debi Campagnaro joins R & S Investment Management.**

**The first newsletter from R & S Investment Management is published.** Originally called *Your Money Matters*, it was soon changed to the more poignant *Your Money Count\$*. In 2005, all rights to the name were sold and has henceforth been known as the *R & S Investment Management Review*.



## 2016

**Dan Hincks joins the team.** Following eight years as an Equity Analyst working alongside Murray Leith in Odlum Brown's research department, Dan Hincks joins R & S Investment Management.



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